

Aviocom Propelled by innovations





*Aviocom distributes over 3000 specialty chemical compounds
to the Aerospace industry*

Introduction

Aviocom BV, based in Lelystad The Netherlands, was founded in 2005 to bring single source procurement solutions to the Aerospace industry. We offer superior chemical management services to our customers to reduce Total Cost of Chemical Ownership. To this end we have developed four chemical management modules that can be tailored to your specific needs:

1. Procurement, Inspection & Delivery
2. Warehouse Management
3. Application & Use
4. Collection & Disposal

Aviocom provides to our customers both present and future technology needs. All products are subject to extensive quality control and are approved by major OEM's, AMS or MIL specifications.

We supply more than 3,000 high performance specialty chemicals for a variety of aerospace processes. All of our partners are major innovators and together we have acquired a wealth of knowledge and experience, and most importantly, we are eager to share it with you.

Quality Commitment

We, the management and employees of Aviocom, are committed to comply continuously to the needs and requirements of our customers. At the same time we will ensure the profitability of our company, by focusing on the following objectives:

- Customer Satisfaction
 - Clear Organizational Structure and Lines of Communication
 - Quality Performance Measurement
 - Employee Training
 - Maintaining the Quality Management System
- Aviocom is an AS / EN 9120 certified company.



Vision, Mission and Values

Vision

Aviocom will grow market share in a profitable manner through innovation, ongoing maintenance of our product line, service and motivated employees.

Mission

Our objective is to offer aerospace companies quality specialty chemicals from a reliable single source. Single Source Procurement Solutions combined with Just-In-Time deliveries are implemented with our customers to reduce cost and to increase performance.

Values

Aviocom's values reflect how we treat our customers, our partners and our co-workers. These values drive Aviocom employees to achieve the goals set for our work; to shoulder responsibility and strive for sustainable development. They define our beliefs and rules and fuel our driving force: "Propelled By Innovations".

Accountability

- We know the needs of our customers and continuously endeavor to comply to, or exceed their expectations.
- We take responsibility for our actions and strive for the best performance.

Creativity

- We take the initiative to generate innovative solutions, ideas, alternatives, or possibilities that may be useful in solving problems.
- We continuously develop ourselves and are open for change.

Respect

- We are thoughtful of and are showing regard for another person.
- We appreciate and support each other.
- We share knowledge, cooperate and discuss openly.

Honesty

- We consider honesty as the foundation upon which our company builds long-term relationships.
- We act with high ethics and integrity.
- We are reliable and deliver what we promise.

Aviocom's high values reflect how we treat our customers and help us to achieve our goals.



Market Segments Product Groups

The Aerospace segments served by Aviocom include Commercial Aviation, General Aviation, Defense and Space for both OEM (Manufacturing) and MRO (Maintenance, Repair and Overhaul) activities.

Within these segments we supply specialty chemical compounds for Avionics, Engines, Airframes and Interiors.

Product groups:

- Surface Treatment & Non Destructive Testing,
- Composite Technologies,
- Adhesives,
- Paint Systems & Coatings,
- Sealants & Silicones,
- Oils, Greases & Fluids,
- Decals, Markings, Placards & Tapes.

Aviocom is committed to excellence in supplying specialty chemicals to all segments of the Aerospace industry.

Chemical Management

The impact of a sound chemical supply strategy is generally underestimated. Purchase price is usually a poor measure. Reducing total cost of ownership through innovative supply strategies is a better way to go. Let us explain to you how chemical management, and, particularly, Shared Savings relates to trends in the purchasing field.

- Minimize the amount of chemicals you need (product rationalization),
- Reduce inventory & waste (pool concept),
- Increase the quality of your work,
- Increase Chemical- & Environmental performance while delivering cost savings.

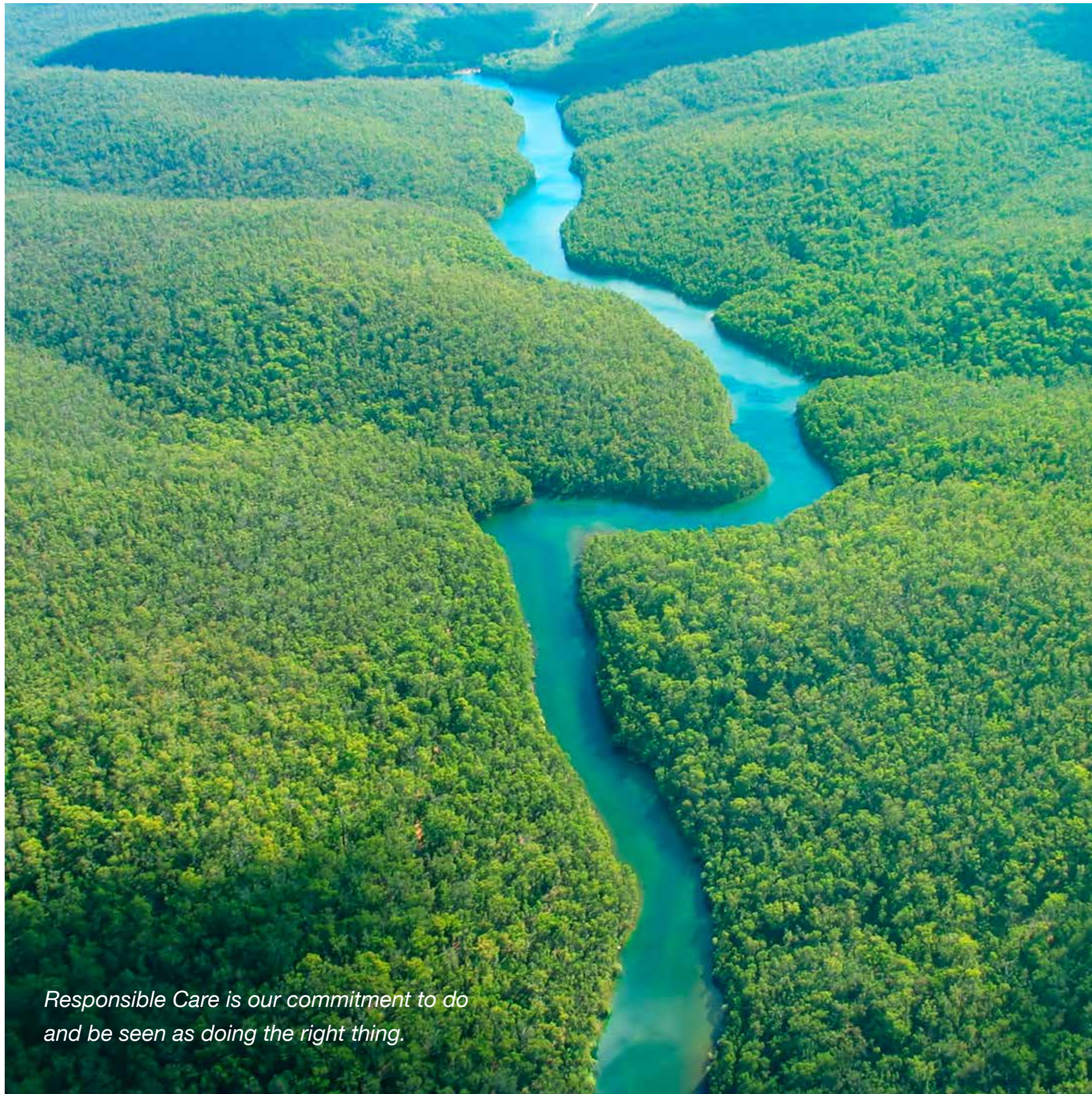
Visible

- *Product Price*

Hidden

- *Chemical Acquisition*
- *Incoming Inspection*
- *Inventory Management*
- *Scrap rate / chemical failure*
- *Collection & Disposal*
- *Reach*
- *Environment, Health & Safety*
- *Logistics (Internal, External)*

Minimize problems, headaches & cost with Avicom's chemical supply strategy.



*Responsible Care is our commitment to do
and be seen as doing the right thing.*

Responsible Care

As a distributor of specialty chemical products, AvioCom is committed to Responsible Care as a key element to our business success. Responsible Care is our commitment to do and be seen as doing the "right thing". The Responsible Care principles form the basis of our business philosophy towards societal, economic, and environmental sustainability. We are committed to supplying products and services that, throughout their life-cycle, involve minimum risk to human beings and the environment.

We are announcing our Responsible Care program to our customers and we are holding ourselves accountable to our employees, who have earned the right to understand the risks and benefits of what we do and to have their input heard regarding the products, services, activities and operations.

For us it is of key importance to incorporate laws and standards that safeguard the community, workplace and environment and meeting or exceeding them in letter and spirit.



RESPONSIBLE CARE[®]
OUR COMMITMENT TO SUSTAINABILITY



Exceptional service thanks to an exceptional team

Customer Service

Providing exceptional customer service lies at the heart of the mission of our organization.

Our multi-lingual customer service team is made up of highly skilled professionals with expertise in your industry. We continuously endeavor to exceed your expectations, whether that is with a technical request, a logistic issue, a process problem or a quotation for one of the many specialty chemical compounds we supply.

We understand the challenges in the aerospace industry and are here to serve you.

See how we can help your organization improve its production output and profitability, contact us today:

Phone: +31 320 212 988

Fax: +31 320 212 337

info@aviocom.nl

www.aviocom.nl






propelled by innovations

P.O. Box 2054, 8203 AB Lelystad,
The Netherlands,
Phone +31 320 212 988, Fax +31 320 212 337,
info@aviocom.nl, www.aviocom.nl.



Phone +31 320 212 988
info@aviocom.nl
www.aviocom.nl